

**Salut!** To establish our position in the French market, we are looking for an enthusiastic communication talent. After you have turned potential partners into OilFox fans, it is up to you to make them successful with it.



We are growing – you too can grow with us as

## Sales & Account Manager (m/f/d) France

at our company location in Munich

### Your Mission.

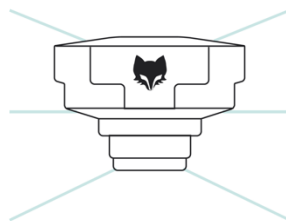
- **Sales** – you are responsible for acquiring new customers in France (from initial contact to contract signing), therefore you work closely with our Business Development and Marketing team
- **Account Management** – after convincing potential partners about OilFox, you take care of them and build a strong relationship with them
- **Onboarding** – based on your broad OilFox knowledge you train our partners so that they also become OilFox experts
- **Point of contact** – you are the first contact person for our customers and will do your best to support them with any questions

### Your Invest.

You have already gained experiences in B2B-sales and are confident in negotiations at a management level

Your French is at a native speaker level, you are also fluent in English and (preferably) German

You have a high affinity to technical topics and you find it easy to gain an understanding about complex issues



Your strong communication skills and open nature enable you to deal with our partners in a professional manner

You are known for your structured, autonomous way of working as well as your high level of perseverance

You are flexible and open to international business trips (50+ %)

### Your Benefits.

- A brilliant, innovative product with international growth that brings an entire industry into the 21<sup>st</sup> century
- Responsible tasks with a high degree of independence and development opportunities
- A permanent contract for long-term cooperation, appreciation and a good life-balance
- Modern office space in the heart of Munich with an awesome roof terrace
- Fresh fruits and drinks are available for free

### About OilFox.

With 75 % market coverage we are the leading supplier of tank monitoring systems in Germany. Our common goal is to occupy the topic of digitalization in the field of fill level measurement in order to make our partner companies fit for the future by providing valuable data insights. You can find more information on our website: [oilfox.io](http://oilfox.io).

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You are convinced of our idea and want to take off together with us? We are looking forward to your application! Please send it to [j.kroeger@liv-t.com](mailto:j.kroeger@liv-t.com). If you have any questions about the position, please contact our HR-Manager Julia (+49 171 9300487).